



International Consulting, Inc.

PZI Commercial Price List Effective 1 January 2023

PZI Relocation, Move Management and Transportation Services

| Service | Description | Rate |
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| Domestic (CONUS) Relocation File Set up and data management | The contractor will set up a complete individual relocation file for each employee approved for relocation benefits by their employer. The file will include employee's current workstation, location of residence, and next duty station and list of relocation benefits approved, according to company policy. The contractor shall track, record, and advise the designated employer representative of any changes to the employee's file on a recurring basis. The relocation management set up applies to all employees who agree to accept the relocation policy benefits. | \$750.00 per employee |
| Lump Sum Relocation Management Assistance for Lump Sum Policy Benefits (CONUS) | After the domestic relocation file is set up, the contractor will contact the employee to go over the lump sum policy benefit. The contractor will advise the employee on approved listings of household good movers, approved temporary living accommodations, and additional assistance from lump sum suppliers in the contractor's lump sum relocation assistance program. The contractor shall track, record, and advise the designated employer representative of any changes in the employee's file on a recurring basis. The contractor will advise the employee in how to settle household good shipment issues with contractor's approved vendors. The contractor will supply the employer with a survey of employee's move experience at the conclusion of the relocation experience. | \$750.00 per employee |
| Relocation Expense Administration (CONUS) | Relocation expense administration is defined as receiving employee requested reimbursements, service providers invoices, auditing for compliance with relocation policy benefits, billing employer for expenses and paying expenses on behalf of employer. If the contractor makes payments to directed providers (such as deposits or rental payments to third parties on behalf of employees, payments will be charged under the "Directed Provider Payments." Expense administration will be from the period the employee is enrolled in the relocation benefit policy and for a period ending one year after the effective date of relocation acceptance. As part of the ongoing accounting and reporting of all taxable relocation expenses, the contractor shall provide a detailed report of all expenses incurred for the employee's relocation, on a quarterly basis. The contractor shall provide a secure relocation expense reimbursement portal for each employee approved for relocation policy benefits to submit for reimbursement of approved relocation out of pocket expenses. The contractor will review his expense and compare with the relocation benefits policy to determine acceptability or not. If acceptable, the contractor will approve the expense and submit to the employer for reimbursement to pay to the employee for the approved expenses. After receipt of funding for approved relocation expenses, contractor should fund to employee the reimbursement. Additionally, contractor shall review all relocation service providers invoices against estimates for accuracy. Upon acceptance of accuracy, contractor shall invoice employer for approved expenses according to relocation benefit policy. Upon receipt of funding from employer for approved relocation expense, contractor shall pay all third-party suppliers for services rendered. | \$850.00 per employee |

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| Manage Relocation of Household Goods (CONUS) | The contractor shall review the relocation benefit policy with the employee and advise which benefits are available to them. The contractor shall file a needs assessment with the employee to determine which suppliers will be required for completion of their relocation benefits. The contractor shall request minimum two, preferably three Household good surveys for the employee to determine the best price and quality for the relocating employee. The contractor will manage the suppliers for the movement of household goods, automobile, and pet shipments. Management of household goods relocation will include designating the GSA CHAMPS provider, ensure packing is scheduled, tracking transportation, and scheduling delivery at the employee's new location. The contractor will provide recurring reports of household goods relocations. | \$1,050.00 per employee |
| Manage Location of temporary living Quarters at employee destination or Origin (CONUS) | The contractor shall assist the employee with locating and reserving acceptable temporary living quarters at the employee's new station or if required at origin. This will be based on the employer's relocation benefit policy, as to the number of days and will be either a hotel or monthly corporate apartment arrangement. The contractor may be directed to prepay the temp living arrangements or reimburse through the employee expense reimbursement method. All fees that the contractor incurs for this, actual cost, plus wire transfer, check fees, ach fees, etc. will be reimbursed through the employer. | \$450.00 per employee |
| Rental Assistance (CONUS) | The contractor will assist employees who desire to rent permanent accommodations in their new locations rather than purchase a home. The contractor will provide vetted rental agency supplier information to the employee and ensure that the employee is satisfied with the assistance via the relocation survey. | \$450.00 per employee |
| Cost of Living Analysis (CONUS) | PZI provides comprehensive report to government agencies that compares the cost of living between old duty station and new duty station. Reports measure a variety of goods and services most notably real estate and tax differentials. | \$350 per employee/per report |
| Corporate Travel Services (CONUS) | The contractor will coordinate air travel and surface travel for all authorized travel related to employee relocation. All arrangements to be compliant with agency allowances. Surface travel arrangements may be required at both point of origin and point of destination. | \$300.00 per employee |
| Implementation of a Non-Network Client Directed Supplier (Discretionary for all Services) (CONUS) | The contractor will implement the use of a contractor out of network home sale/home purchase supplier at the request and approval of the employer. This will only apply if the supplier will not agree to the provisions of the contractor network agreements. | \$600.00 per employee |
| Directed Provider Payments (CONUS) | When directed, PZI will pay third party invoices, such as rent, deposits or hotel living accommodations and rebill the agency for the actual amount plus a fixed 5% handling fee. All wire fees, stamps, notarization fees will be reimbursed by the employer for these directed payments. | \$200.00 per transaction |
| Out of Pocket Fees (CONUS) | The contracting agency will be invoiced fees such as wire transfer fees, notary fees, international call fees for all payments made by PZI on the behalf of the agency or employee. | \$10.00 per transaction |

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| <p>Extension of Relocation Services- After completion of First Year (CONUS)</p> | <p>Annual Extension of Relocation Management Services after Completion of First Year of Assignment if Relocation Benefits have not been fully utilized. Includes use of relocation expense management system</p> | <p>\$650.00 per employee</p> |
| <p>International (OCONUS)Relocation File Set up and data management</p> | <p>The contractor will set up a complete individual relocation file for each employee approved for relocation benefits by their employer. The file will include employee's current workstation, location of residence, and next duty station and list of relocation benefits approved, according to company policy. The contractor shall track, record, and advise the designated employer representative of any changes to the employee's file on a recurring basis. The relocation management set up applies to all employees who agree to accept the relocation policy benefits.</p> | <p>\$800.00 per employee</p> |
| <p>Relocation Expense Administration (OCONUS)</p> | <p>Relocation expense administration is defined as receiving employee requested reimbursements, service providers invoices, auditing for compliance with relocation policy benefits, billing employer for expenses and paying expenses on behalf of employer. If the contractor makes payments to directed providers (such as deposits or rental payments to third parties on behalf of employees, payments will be charged under the "Directed Provider Payments." Expense administration will be from the period the employee is enrolled in the relocation benefit policy and for a period ending one year after the effective date of relocation acceptance. As part of the ongoing accounting and reporting of all taxable relocation expenses, the contractor shall provide a detailed report of all expenses incurred for the employee's relocation, on a quarterly basis. The contractor shall provide a secure relocation expense reimbursement portal for each employee approved for relocation policy benefits to submit for reimbursement of approved relocation out of pocket expenses. The contractor will review his expense and compare with the relocation benefits policy to determine acceptability or not. If acceptable, the contractor will approve the expense and submit to the employer for reimbursement to pay to the employee for the approved expenses. After receipt of funding for approved relocation expenses, contractor should fund to employee the reimbursement. Additionally, contractor shall review all relocation service providers invoices against estimates for accuracy. Upon acceptance of accuracy, contractor shall invoice employer for approved expenses according to relocation benefit policy. Upon receipt of funding from employer for approved relocation expense, contractor shall pay all third-party suppliers for services rendered</p> | <p>\$900.00 per employee</p> |
| <p>Specialty Services- Temporary Serviced Apartments Arranged by Destination Service Provider (DSP) (OCONUS)</p> | <p>Transportation of household goods for OCONUS clients can take 6-8 weeks, or longer. For OCONUS relocations, rental of a temporary serviced apartment may be more cost effective than long term hotel accommodations. The contractor will locate, negotiate rental terms, and schedule arrival dates for the client and family. Temporary serviced apartments have the advantage of being furnished and cleaning services are provided. This will be based on the employer's relocation benefits policy, as to the number of days allowed in home and home location for temporary accommodations</p> | <p>\$850.00 per employee</p> |

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| Manage Relocation of Household Goods (OCONUS) | The contractor shall review the relocation benefit policy with the employee and advise which benefits are available to them. The contractor shall file a needs assessment with the employee to determine which suppliers will be required for completion of their relocation benefits. The contractor shall request minimum two, preferably three Household good surveys for the employee to determine the best price and quality for the relocating employee. The contractor will manage the suppliers for the movement of household goods, automobile, and pet shipments. Management of household goods relocation will include designating the GSA CHAMPS provider, ensure packing is scheduled, tracking transportation, and scheduling delivery at the employee's new location. The contractor will provide recurring reports of household goods relocations. | \$1,100.00 per employee |
| Specialty Services-Directed Provider Payments (OCONUS) | Directed Provider Payments for items such as Rent, Miscellaneous Relocation allowances and Deposits for Host location housing and utilities Actual Costs plus 5% handling costs. Host location payments will be made in host location currency, but billed to employer in USD | \$250.00 per invoice |
| Cost of living Analysis (OCONUS) | PZI provides comprehensive report to government agencies that compares the cost of living between old duty station and new duty station. Reports measure a variety of goods and services most notably real estate and tax differentials. | \$400 per employee/per report |
| Corporate Travel Services (OCONUS) | The contractor will coordinate air travel and surface travel for all authorized travel related to employee relocation. All arrangements to be compliant with agency allowances. Surface travel arrangements may be required at both point of origin and point of destination. | \$300.00 per employee |
| Airport Drop off/Pick up Services (OCONUS) | The contractor shall arrange for airport drop off at origin and/or pick up at foreign destination with vetted companies and appropriate surface travel accommodations | \$250.00 per transaction |
| Area Orientation Tours (OCONUS) | The contractor shall arrange for area orientation tours for the employee and/or spouse to include host country grocery stores, retail stores, entertainment venues and religious venues. Tours can consist of 1 to 3-day orientations with Destination Service providers. Management fee does not include the costs of area orientation tours. | \$500.00 per employee |
| Rental Home Finding Assistance (OCONUS) | The contractor will work with the employee to determine needs assessment for host country rental home accommodations. The contractor will arrange with host location rental agencies to ensure appropriate English language capabilities and approved areas for rental are within budget and have appropriate security qualifications before employees are shown locations during host location rental tour. Rental home finding tours can be 1 to 3 days in length. Management services does not include the costs of the rental agency assistance | \$450.00 per employee |
| Rental Home Lease Negotiation Assistance (OCONUS) | The contractor will work with the employee and the approved host location rental agency to ensure leases are reviewed and all leases are in both English and the host nation language. The contractor shall ensure that appropriate clauses for breaking the leases early are included and any security deposits, pre-existing conditions are duly documented for future needs and refunds. Management services costs does not include the host location vendor costs. | \$450.00 per employee |

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| Rental Home Lease Renewal Negotiation Assistance (OCONUS) | The contractor shall work the employee and the approved host location rental agency to ensure that host country lease renewals are undertaken well in advance of the lease termination and all renewals are in both English and the host location languages. The contractor shall ensure that all lease breaking clauses are appropriately documented as well as any changes to the current lease, as negotiated by the employee and the agency. Management services costs does not include the host location vendor costs. | \$400.00 per employee |
| International School Search Assistance (OCONUS) | The contractor will work with the employee and the approved international school search agencies to ensure enrollment in international schools for the accompanying dependent children in the host country. The contractor shall ensure that all international testing and interviews are appropriately scheduled to ascertain enrollment in requested international schools are met timely and completely. Management services costs does not include the host location vendor costs. | \$500.00 per employee |
| Host Location Settling in Assistance (OCONUS) | The contractor will work with the employee and the host location service providers to ensure that settling in assistance, such as local host country utilities are turned on, international bank accounts are set up, cable and internet connections are turned on. The contractor will ensure that the employee has a host location provider to accompany them on these settling in requirements that speak fluently both the host country language as well as English. Management services costs does not include the host location vendor costs. | \$450.00 per employee |
| Host Location Departure Services Assistance (OCONUS) | The contractor shall work with the employee and the host location suppliers to ensure that departure services, such as utility disconnection, cable/internet disconnection, school disenrollment, final rental home inspection are all appropriately taken care of. The contractor shall ensure that the employee has accompanying vendors that are fluent in both the host country language as well as English. Management services costs does not include the host location vendor costs. | \$400.00 per employee |
| Host Location Spouse Specialty Services (OCONUS) | The contractor will work with the employee and spouse regarding any special assistance needed for the spouse, such as work authorization. Management services costs does not include the host location vendor costs. | \$300.00 per employee |
| Host Location Language Lessons Assistance (OCONUS) | The contractor should work with employee and spouse to set up host location language instruction, according to the relocation benefit policy guidelines. The language instruction can be in person or via web-based instruction, depending on the preference of the employee and the costs of the assistance. Management services costs does not include the host location vendor costs. | \$200.00 per employee |
| Host Location Cultural Training Assistance (OCONUS) | The contractor will work with the employee and the accompanying family to provide host location country cultural training. The contractor shall ensure the instructor is fluent in English and the content is appropriate for the host location and meets the needs of the employer required cultural training program for their employees, according to the relocation benefit policy. Management services costs does not include the host location vendor costs. | \$250.00 per employee |
| Extension of Relocation Services- After completion of First Year (OCONUS) | Annual Extension of Relocation Management Services after Completion of First Year of Assignment if Relocation Benefits have not been fully utilized. Includes use of relocation expense management system | \$750.00 per employee |

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| <p>Lump Sum Relocation Management Assistance for Lump Sum Policy Benefits (OCONUS)</p> | <p>After the international relocation file is set up, the contractor will contact the employee to go over the lump sum policy benefit. The contractor will advise the employee on approved listings of household good movers, approved temporary living accommodations, and additional assistance from lump sum suppliers in the contractor's lump sum relocation assistance program. The contractor shall track, record, and advise the designated employer representative of any changes in the employee's file on a recurring basis. The contractor will advise the employee in how to settle household good shipment issues with contractor's approved vendors. The contractor will supply the employer with a survey of employee's move experience at the conclusion of the relocation experience.</p> | <p>\$800.00 per employee</p> |
| <p>Relocation Counseling (CONUS)</p> | <p>The contractor will provide relocation counseling for candidates for a group relocation. The purpose is to provide information on the destination which will improve employee retention rates for the applicable agency. The contractor will present a total picture of cultural, housing, education options, employment opportunities for spouses, banking, realtors, etc. This service is provided at the agency's location, in groups of 20 for a period of 4 hours.</p> | <p>\$5500.00 per session</p> |
| <p>Pre-payment audit of Household Goods Movement (CONUS and OCONUS)</p> | <p>The contractor will verify all aspects of the move are complete, claims against the mover are available, and verify that all charges are within allowances and are valid.</p> | <p>\$400.00 per employee</p> |
| <p>Closing Assistance (CONUS and OCONUS)</p> | <p>Under this option, there is no guaranteed offer or home marketing assistance. Coordination of the closing of the employee's independently generated sale. Home sale expenses are subject to Relocation Income Tax Allowance (RITA).</p> | <p>\$880.00 per employee</p> |

PZI Property Management Services

| Service | Description | Rate |
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| Property Management (CONUS) | The contractor shall assist the employee with vetted rental agencies in the home location, should the employee need to maintain their prior residence and require property management rental assistance. The contractor shall ensure services offered to the employee through their vetted suppliers are being delivered appropriately and will raise issues to the supplier or will assist the employee in finding a new supplier if employee requests assistance. This will be administered as per the relocation benefits policy of the employer. Our vetted suppliers will do background checks on renters as well as directed services such as utility payment, grounds maintenance and periodic check-ins of the property to ensure that the employee is satisfied with the services of the supplier | \$450.00 per month |
| Property Management (OCONUS) | The contractor shall assist the employee with vetted rental agencies in the home location, should the employee need to maintain their prior residence and require property management rental assistance. The contractor shall ensure services offered to the employee through their vetted suppliers are being delivered appropriately and will raise issues to the supplier or will assist the employee in finding a new supplier if employee requests assistance. This will be administered as per the relocation benefits policy of the employer. Our vetted suppliers will do background checks on renters as well as directed services such as utility payment, grounds maintenance and periodic check-ins of the property to ensure that the employee is satisfied with the services of the supplier. | \$500.00 per month |
| Property Management Lease Renewals (CONUS and OCONUS) | Review of lease renewal and negotiation with landlord for benefit of relocatee. | 26% of annual lease fee |
| Property Management Broker Commission (CONUS) | Commission fee of brokering rental agreement for relocatee | 11% of annual lease fee |

PZI Home Sale Services- Guaranteed Buy Out Services – Appraised or Amended Value

| Service | Description | Rate |
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| Home Sale: Appraised Value Sale | After the home is appraised and inspected PZI provides the employee a guaranteed offer to purchase the property. The employee then can sell the home to PZI and receive their equity under the terms of the schedule and agency guidelines. Some agencies may require the employee to market the home for period of time prior to initiation into this program or acceptance of the guaranteed offer. | |
| Home Sale: Amended Value Sale | While the employee is marketing the property they may receive a bona fide offer from a qualified buyer. PZI may purchase the home from the employee and close the sale with the outside buyer. An Amended Sale can occur prior to or subsequent to the guaranteed offer and results in a lower fee to the government. Amend from zero is the same as the amended program except a bona fide offer from an outside buyer is presented prior to the completion of the appraisal process. | |
| Option 1: Full Choice Guaranteed Buyout with Mortgage Payoff | <p>Shall mean that the following elements are in place :</p> <ol style="list-style-type: none"> 1) Employee has choice of real estate agent in old and new location 2) Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement 3) Appraisals ordered upon authorization and from designated certified appraisers provided by contractor 4) Appraised Value Offer Period is set for a specified period according to Policy of ordering agency and employee may accept the Appraised value offer any time during the offer period 5) Employee mortgage counseling for the new home purchase not required 6) Employee has choice of mortgage supplier 7) Mortgage payoff is required | 30.95% of appraised or amended value |
| Option 2: : Full Choice Guaranteed Buyout without Mortgage Payoff | <p>Shall mean that the following elements are in place</p> <ol style="list-style-type: none"> 1) Employee has choice of real estate agent in old and new location 2) Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement 3) Appraisals ordered upon authorization and from designated certified appraisers provided by contractor 4) Appraised Value Offer Period is set for a specified period according to Policy of ordering agency and employee may accept the Appraised value offer any time during the offer period 5) Employee mortgage counseling for the new home purchase not required 6) Employee has choice of mortgage supplier 7) Mortgage Payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing | 30.95% of appraised or amended value |

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| <p>Option 3: Managed Home sale with Mortgage Payoff</p> | <p>Shall mean that the following elements are in place</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location) 2) Home must NOT have been listed previously by the Employee with another agent or as a "For Sale by Owner" within the last six (6) months unless the Contractor waives this requirement 3) Appraisals may be delayed for up to 30 days from date of Authorization. however, should assume appraisals are not delayed; Employee will select Designated Certified Appraiser from list provided by Contractor 4) Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer 5) Mandatory Marketing Period will be a based on ordering agency policy 6) Offer Appraised Value Offer Period is set for period based on ordering agency policy 7) All offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee may accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price 8) Employee mortgage counseling for new home purchase required 9) Employee has choice of mortgage supplier 10) Mortgage payoff is required | <p>29.95% of Appraised or Amended Value</p> |
| <p>Option 4: Managed Guaranteed Buyout Delayed Mortgage Payoff</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations (if employee opts to purchase in the destination area within six (6) months of closing on the home in the origin location) 2) Home must NOT have been listed previously by the Employee with another agent or as a "For Sale by Owner" within the last six (6) months unless the Contractor waives this requirement 3) Appraisals may be delayed for up to 30 days from date of Authorization. Pricing provided in the grid assume appraisals are not delayed 4) Employee will select Designated Certified Appraiser from list provided by Contractor 5) Employee list price not to exceed 105% of the average of two Broker Market Analyses or the Appraised Value Offer 6) Mandatory Marketing Period will be a based on the ordering agency policy prior to acceptance of Appraised Value Offer 7) Appraised Value Offer Period is based on ordering agency policy 8) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offers lower than Appraised Value Offer (in which case, Employee may accept the Contractor's Appraised Value Offer and the Contractor will acquire the property at the buyer's lower price); 9) Employee mortgage counseling for new home purchase required 10) Employee has choice of mortgage supplier. 11) Mortgage Payoff is not required at time of acquisition; however, the Contractor is required to comply with provisions outlined under Mortgage Servicing | <p>29.95% of Appraised or Amended Value</p> |

PZI Home Sale Services- Buyer Value Option (BVO) Services – Standard or Sale Fall Through-No Rebill

| Service | Description | Rate |
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| Home Sale: BVO – Standard | The BVO program provides virtually the same benefits as the home sale services program for the employee and agency employer, but with significantly reduced risk of incurring the high costs of an appraised value sale. Under this program, there is no appraised value offer provided to the employee. Home Marketing Assistance continues until an acceptable offer to buy the home has been received from an outside purchaser. If the offer is acceptable, PZI buys the transferees home for the net amount of the outside purchase offer, and attempts to resell the home to the outside purchaser for the same terms. | |
| Optlon 1: Full Choice with Mortgage Payoff | <p>Shall mean that the following elements are in place :</p> <ol style="list-style-type: none"> 1) Employee has choice of real estate agent in old and new location 2) Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement 3) Employee mortgage counseling for the new home purchase not required 6) Employee has choice of mortgage supplier 7) If sale to outside buyer falls through, mortgage payoff required at time of acquisition, | 12.95% for standard BVO; 15.50% for BVO sale fall through-no rebill |
| Optlon 2: Full Choice with delayed Mrtgage Payoff | <p>Shall mean that the following elements are in place :</p> <ol style="list-style-type: none"> 1) Employee has choice of real estate agent in old and new location 2) Employee may have listed home previously via a “For Sale by Owner” or other listing arrangement 3) Employee mortgage counseling for the new home purchase not required 6) Employee has choice of mortgage supplier 7) If sale to outside buyer falls through, mortgage payoff required at time of acquisition, however, the Contractor is required to comply with provisions outlined under Mortgage Assumption. | 11.95% for standard BVO; 14.50% for BVO sale fall through-no rebill |
| Option 3: Managed Home sale with Mortgage Payoff | <p>Shall mean that the following elements are in place</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations 2) Employee list price not to exceed 105% of the Broker Market Analyses 3) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price 4) Employee mortgage counseling for new home purchase required 5) Employee has choice of mortgage supplier 6) If sale to outside buyer falls through, Mortgage Payoff required at time of acquisition into inventory | 10.95% for standard BVO; 14.50% for BVO sale fall through-no rebill |

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| <p>Option 4: Managed Home Sale with Delayed Mortgage Payoff</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in BOTH old and new locations 2) Employee list price not to exceed 105% of the Broker Market Analyses 3) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than BMA Anticipated Sale Price 4) Employee mortgage counseling for new home purchase required 5) Employee has choice of mortgage supplier 6) If sale to outside buyer falls through, Mortgage Payoff will not be required at time of acquisition, however, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption | <p>9.95% for standard BVO; 14.50% for BVO sale fall through- no rebill</p> |
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PZI Home Sale Services- Special Handling Services – Appraised or Amended Value

| Service | Description | Rate |
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| <p>Home Sale: Special Handling; Appraised or Amended Value</p> | <p>Eligible homes otherwise included by the FTR which have been determined to be especially difficult to sell or where the property value is especially difficult to determine by qualified brokers and appraisers can still be handled under this SIN. Prior approval between the Contractor and agency will be required before a property would be handled in this manner.</p> | |
| <p>Special Handling: Option 1; Appraised Value</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations; 2) Appraisals may be delayed for up to 30 days from date of Authorization and employee will select appraiser from list provided by Contractor 3) Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer 4) Mandatory Marketing Period and Appraised Value Offer Period will be a based on ordering agency policy; 5) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer 6) Employee mortgage counseling for new home purchase required and has choice of mortgage supplier 7) Mortgage Payoff required at time of acquisition into inventory. | <p>34.5% of Appraised Value</p> |
| <p>Special Handling: Option 1; Amended Value</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 8) Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations; 9) Appraisals may be delayed for up to 30 days from date of Authorization and employee will select appraiser from list provided by Contractor 10) Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer 11) Mandatory Marketing Period and Appraised Value Offer Period will be a based on ordering agency policy; 12) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer 13) Employee mortgage counseling for new home purchase required and has choice of mortgage supplier <p>Mortgage Payoff required at time of acquisition into inventory.</p> | <p>15.95% of Amended Value</p> |

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| <p>Option 2: Special Handling Appraised Value with Delayed Mortgage payoff</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations; 2) Appraisals may be delayed for up to 30 days from date of Authorization; 3) Employee will select Designated Certified Appraiser from list provided by Contractor; 4) Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer 5) Mandatory Marketing Period and Appraised Value Offer Period will be a based on ordering agency policy; 6) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer; 7) Employee mortgage counseling for new home purchase required 8) Employee has choice of mortgage supplier; 9) Mortgage Payoff will not be required at time of acquisition, however, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption. | <p>34.5% of Appraised Value</p> |
| <p>Option 2: Special Handling Amended Value with Delayed Mortgage payoff</p> | <p>Shall mean that the following elements are in place:</p> <ol style="list-style-type: none"> 1) Employee is REQUIRED to use a Contractor recommended real estate agent in both old and new locations; 2) Appraisals may be delayed for up to 30 days from date of Authorization; 3) Employee will select Designated Certified Appraiser from list provided by Contractor; 4) Employee list price not to exceed 105% of Broker Market Analysis or Appraised Value Offer 5) Mandatory Marketing Period and Appraised Value Offer Period will be a based on ordering agency policy; 6) All buyer offers received by Employee must be presented to Contractor with Contractor right to accept buyer offer lower than Appraised Value Offer; 7) Employee mortgage counseling for new home purchase required 8) Employee has choice of mortgage supplier; 9) Mortgage Payoff will not be required at time of acquisition, however, the Contractor shall be required to comply with provisions outlined under Mortgage Assumption. | <p>14.95% of Amended Value</p> |